

Pen Portrait of Andrew Culver

Andrew went into Procurement as a graduate trainee with Racal Defence and then with more senior procurement roles with defence contractors, Hunting PLC and Philips where he tendered and managed hi tech multi million pound sub assemblies work as outsourcing back office functions.

Andrew spent two years with Wang UK leading a profit margin lead office consumables division with a focus on importing and merchandising.

In 1994 and in complete contrast Andrew then joined the Investment Bank Morgan Stanley in London, establishing their first procurement function, changing the way they bought goods and services, influencing and advising on e'commerce and again outsourcing back office and operational functions.

In 1999 was promoted to Global Head of Procurement and led a team of 100 staff from New York, delivering e'sourcing and procurement technology, centralising procurement, taking out duplication in three diverse sister companies, being a catalyst for operational change and delivering savings.

On his return to London in 2006 Andrew led an outsourcing commercial department for a subsidiary of Deutsche Poste and in 2008 joined the Department for Communities and Local Government (CLG) as Head of Procurement.